



# Bulletin

Volume 70  
Number 4  
Feb/March

## *Distinguished Speaker Series*

**Monday, March 7, 2022**  
Normandy Farms, Blue Bell, PA



**Fred Barnett, DMD**  
*Presents*  
*Extirpate or Integrate:  
Decision Making for the  
"Hopeless Tooth"*

Implant-supported restorations are a very popular therapeutic option for dentists and their patients for the treatment of total and partial edentulism. When implants are placed in an ideal position, with adequate prosthetic loading and proper maintenance, they can have survival rates >90% over 10 years of function. Implants may be considered by some practitioners to be a better therapeutic alternative than performing more extensive conservative procedures (perio & endo) in an attempt to save or maintain a compromised tooth. However, inadequate indications for tooth extraction have resulted in the sacrifice of many sound savable teeth. This clinically-based presentation will review the endodontic treatment possibilities of so-called 'hopeless teeth' in an effort to assist the treatment planning team to be able to present the most appropriate options to the patient.

*Continued on Page 2*

**Cocktails - 6 PM Dinner - 7 PM  
Meeting - 8 PM**  
See page 16 for Registration form.



## President's Message

dedication to organized dentistry is very much appreciated.

I look forward to the return of our **Business Success Symposium** series. The first session will be virtual and open to all members. The series' topics will range from HR management to staff retention, legal issues, accounting tips, and more. Please watch for email blasts for sign-up information.

Lastly, I want to give special thanks to our sponsors. I am thankful for their commitment to our society during this pandemic. Please visit their tables at our upcoming meetings. Shout out to Zimmer Biomet, Nobel Biocare, CT Business Solutions, Carr Healthcare Realty, Hudson Transition Partners, Garfield Refinery, and ClearCorrect for their support!

***Best wishes for 2022!***

*Andrew Steinkeler*

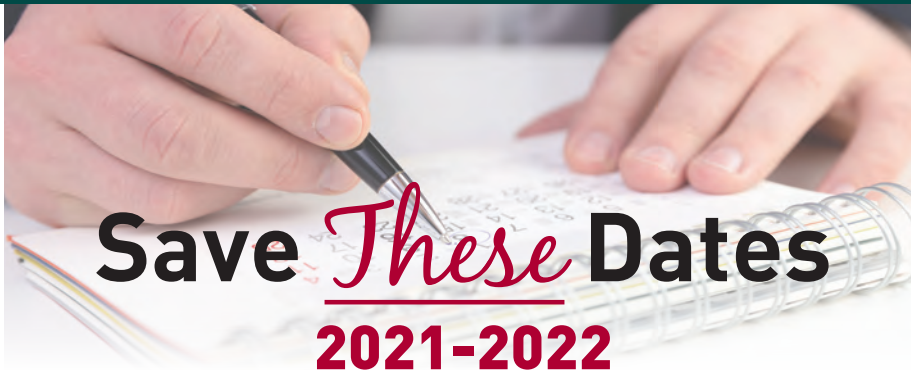
Andrew Steinkeler DMD, MD



Dear Friends and Colleagues:

I hope you have all enjoyed the holidays and I wish you a very happy and healthy new year. I was hoping to have COVID behind us in 2022, but unfortunately, the Omicron variant had other plans. Nevertheless, I know that we will begin the new year with resilience and dedication to our patients and staff.

With that in mind, we will be starting a Montgomery Bucks Dental Society study group. While the first few sessions may be held virtually, I hope that over time, in-person groups will occur. Please be on the lookout for sign-up emails. If you have an interesting case that requires a multidisciplinary approach, please consider volunteering to present the case at a study group session. There is no fee for members to attend, and I think this will be a useful added member benefit. I want to extend a special thank you to the study group sponsor, CITI bank, and in particular to Malik Ali, Business Development Officer. CITI's



# Save *These* Dates

## 2021-2022

**Dinner Meetings:** Cocktail hour beginning at 6:00 & dinner at 7:00

**Monday, March 7, 2022** – Dr. Fred Barnett

*Endodontics of the Hopeless Tooth*

**Monday, April 4, 2022** – Dr. Kenneth Kent

*Digital Revolution in Removable Prosthodontics*

**Friday Full Day CE. Meetings:** Friday courses run 9:00 to 3:30

All CE Events are held at Blue Bell Country Club

**April 8, 2022** – Dr. Ankur Gupta

*Turning Ordinary into Extraordinary*

**May 6, 2022** – Brandy Hooker Evans, RDH-ER, MHE

*Dentists, Hygienists, and Cows*

**September 23, 2022** – Dr. Timothy S. Bizga

*AM: Unleashing the Power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits*

*PM: Endo/Resto: Simplifying a Procedural Juggernaut to Achieve Single Visit Profitability*

**November 18, 2022** – Dr. Paul Goodman

*Confusion is the Killer of Case Acceptance*

*(Note this course will be held at Normandy Farms Conference Center.)*

**GPVFDC Course**

**March 11, 2022**

*Continued from Page 1*

Additionally, the evidence regarding the increasing prevalence of peri-implant diseases and complications will be presented.

**Educational Objectives:** At the conclusion of this lecture, the participants should be able to:

1. Better understand the complexities of decision making for the compromised tooth.
2. Better understand the healing potential of teeth with 'J-shaped' and furcation radiolucent lesions.
3. Formulate a comprehensive treatment plan for the 'hopeless tooth'.
4. Better understand the outcomes of endodontic retreatment, endodontic surgical procedures, periodontic treatment and implants.

### Deadline for April/May Issue: March 7, 2022

The Bulletin (ISSN 0027-0156) will be published six times for the 2021-2022 Year. The Montgomery-Bucks Dental Society and the editorial staff assume no responsibility for articles or opinions expressed in this publication by its contributors, or for omissions from such articles. All articles must reach the editor by the first of the month previous to next issue's publication.

Advertising rates are available from the Business Manager, Dr. Thomas A. Howley, P.O. Box 633, Green Lane, PA 18054, 215-234-4203, mbdsdr@comcast.net



Member of American Association of Dental Editors

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# BBQ PARTY FAMILY

Thursday, May 5th  
Cocktails 6 PM  
Dinner 7 PM

Open to ALL Members  
Spouses, Children & Guests Welcome

*Family Friendly Food*  
*Casual Dress*

We will also honor MBDS President  
Dr. Andy Steinkeler

Coming in April Look for Registration  
Information on our website at  
**www.mbds.org**

Watch for eBlasts with more details.





# Real Estate Information

## Five Myths Your Landlord Wants You to Believe

By Brian Madden  
CARR Healthcare

It can be difficult to discern fact from fiction when dealing with landlords. A misunderstanding of these key issues can have serious consequences for your practice. The following information should help dispel some common myths and prevent costly mistakes in your next lease negotiation.

### Myth #1: The landlord is on your side

Many landlords attempt to befriend their tenants, making it difficult for tenants to remember the landlord's primary goal is financial gain. They are seeking to secure a lease with the tenant paying as much as possible. Even the friendliest landlord wants to make the maximum profit on his space, just like the nicest tenant seeks the lowest possible lease rate so his business can thrive. Financial burdens quickly arise for tenants who place undue trust in their landlord and fail to properly negotiate their lease. By having representation, you can learn how your lease compares to the market and ensure you are getting the best possible terms.

### Myth #2: You are not entitled to representation

Some landlords employ intimidation, instead of friendliness, to achieve their goal. The intimidation tactics may include telling tenants they are not allowed to have representation. This is not true. Lease negotiations are different than negotiating the price of a car or trying to haggle for a better price at a flea market. They are complex transactions, layered with hidden opportunities for landlords to take advantage of anyone not represented by an expert. Landlords are professionals who are aware of these complexities. If a landlord says you

are not allowed to have representation, that is a clear signal they do not respect your desire to be treated fairly.

### Myth #3: You are already getting the best possible rate for your space

There are many conditions that factor into lease rates for a commercial space. Things such as current building vacancy, length of the lease, amount of tenant improvement allowance, building condition and many other considerations impact the appropriate rate for a particular space. Several of these considerations are specific to spaces for healthcare tenants, highlighting the need for a real estate professional who has expertise in healthcare. Healthcare practices are often told they are getting the best possible rate for their space, yet they can receive a much better offer from the landlord when an expert assesses these mitigating factors.

### Myth #4: Your renewal is not negotiable

Most leases provide an option for the tenant to renew their lease when it expires, and may even detail the exact terms of the renewal. However, it is important to understand that your renewal is negotiable, even if you have renewal terms specified in your current lease. A landlord who says you cannot renegotiate the terms for your renewal is usually doing so because they can get you to pay more by exercising the option to renew instead of negotiating new terms. The only way to be certain you have the best possible terms for your renewal is to compare those terms with current market rates in the area, a vital step often missed by healthcare professionals entering this process alone.

### Myth #5: You have no other options; the landlord has many

This common myth might be the most important to address, because it is fundamental to how landlords operate. The landlord wants you to believe that his property is the only suitable location for your practice. The truth is there are likely several other properties that would fit the needs of your practice, and the landlord should be competing to keep you in his building.

The landlord also wants you to believe he has several potential tenants ready to occupy your space if you don't take it. This position is used to force a tenant to rush into signing an unfavorable lease, when, in fact, it usually takes months or years to fill a commercial space. Each leasing situation is unique, and a healthcare real estate professional who knows your strengths as a tenant can help you understand what type of leverage you have.

This information represents a few of the many misconceptions involving landlords in healthcare real estate transactions. Using a real estate professional with expertise in healthcare will help protect you from falling victim to these and other common landlord myths.

CARR is the nation's leading provider of commercial real estate services for healthcare tenants and buyers. Every year, thousands of healthcare practices trust CARR to achieve the most favorable terms on their lease and purchase negotiations. CARR's team of experts assist with start-ups, lease renewals, expansions, relocations, additional offices, purchases, and practice transitions. Healthcare practices choose CARR to save them a substantial amount of time and money; while ensuring their interests are always first.



# PAINT & SIP RECAP

*What a wonderful evening of relaxation and renewed friendships! A good time was had by all as we each created beautiful artwork under the guidance of Cindy Scott and her team at Art in the Barn.*

*Don't miss our next art event in the Spring! Date TBA.*



## Greater Philadelphia Valley Forge Dental Conference®



*GPVFDC continues with a new post-COVID format to better serve our member dentists!*

**Friday, March 11, 2022**

**Featuring John A. Molinari, Ph.D.**

*Valley Forge Casino Resort*

*Course: 8:30-12:00 & 1:00-4:30 - Lunch is included!*

*Audience: All | 7 hrs of CE credit*

### What You Need To Know! Keeping You and Your Patients Safe in Pandemic Times

The COVID-19 pandemic has significantly impacted the delivery of health care. This seminar will discuss its impact on dentistry by presenting the most recent infection control recommendations and regulations as they relate to clinical settings.

#### Learning Objectives

At the conclusion of this presentation, participants should be able to:

- Discuss current status of COVID-19 and SARS-CoV-2 infection.
- Describe application of standard precautions as the foundation of infection prevention.
- Comprehend recommended transmission-based precautions associated with controlling aerosols and airborne pathogens.
- Understand the most recent updates for CDC, OSHA, NIOSH, and EPA infection control recommendations and regulations.
- Understand the rationale for effective, hand hygiene procedures and PPE.
- Describe procedures for instrument re-processing and sterilization.
  - Describe the use of disinfectants used in environmental surface asepsis.
  - Describe factors which can lead to dental unit waterline (DUWL) contamination.
    - Comprehend practical strategies which can minimize DUWL contamination.
  - Understand the “why” as well as the “what” of infection control procedures.

### Vaccine Recommendations: Science, Success, & Myths

This seminar will address vaccination as one of the most effective public health approaches for protection of both the general population and health care professionals. Current science concerning the effect of SARS-CoV-2 variants on vaccine protection, vaccine boosters, and viral breakthrough infections will be included where appropriate. In addition, information pertaining to available vaccines and emerging technologies used in the prevention of adult infectious diseases, especially those with increased occupational risks for healthcare professionals (i.e., hepatitis B, influenza, pertussis), will compromise a portion of the discussion.

#### Learning Objectives

- Comprehend the overall impact vaccinations have had in protecting the population against infectious diseases.
- Understand the most recent updated information concerning COVID-19 vaccines.
- Discuss the latest CDC vaccine recommendations for health care professionals.
- Describe dangers of public misperceptions against vaccines.

**GPVFDC Offers FREE CE to 2nd District  
Members - Plus reduced staff fees.\***

**Spots are limited. Register early!**

PRE-REGISTRATION REQUIRED. NO WALK-IN REGISTRATION AVAILABLE.  
REGISTER ONLINE AT [WWW.GPVFDC.ORG](http://WWW.GPVFDC.ORG).

#### John A. Molinari, Ph.D.



*Dr. Molinari earned a Ph.D. in Microbiology from the University of Pittsburgh and subsequently worked as a faculty member in the School of Dental Medicine. He is currently Professor Emeritus at the University of Detroit Mercy. Later, he was Infection Control Director for DENTAL ADVISOR where he was involved in research on newly developed infection prevention technologies and products.*

**[www.gpvfdc.org](http://www.gpvfdc.org)**

\* SPONSORED BY THE 2ND DISTRICT DENTAL ASSOCIATION - FREE TO VERIFIED MEMBERS OF BUCKS, CHESTER, DELAWARE, LEHIGH, MONTGOMERY & NORTHAMPTON COUNTY DENTAL SOCIETIES!

# Member Spotlight



**Nelly Silva, DMD**

**Positions Held:**  
Executive Board New Member

**Dental Specialty:**  
General Dentist

**Do you have any non-dental hobbies?**

Singing and playing saxophone (weekly lessons)

**What is your favorite part of being involved in organized dentistry?**

The camaraderie. The learning experience with your local colleagues.

**What is your best tip to balance involvement in organized dentistry with personal life?**

Doing the things that speak to your natural gifting. It's good to start small and grow into being an expert. Participation doesn't always mean a leadership role in an organized group; it could be a supportive role on a committee.

**What do you want to say to the new dentists (any fields, dental work, dental community service, personal life)?**

Dentistry is better *not* alone. Find a mentor early in your career. It certainly never hurts to have a few. Establish your long-term career goals and find mentors that will direct you in that direction.

**What is something you wish you could go back in time and tell yourself as a new dentist?**

Join a local community of dentists; for example the ADA. I have "polished my edges" in a little bit of time while a member of the local chapter.



**Rameen Vafa, DMD**

**Position Held:**  
New Member

**Dental Specialty:**  
General Dentistry

**Do you have any non-dental hobbies?**

If you ask my friends about my hobbies, they would say that I have, "too many hobbies." I play classical and flamenco guitar, and enjoy having jam sessions with friends. On a nerdier side, I am on track to learn and play one new board game a week for the past three months. I even cosplay at New York Comic Con every year. I love dancing, specifically salsa and bachata. I learned how to dance from the four-time world champion of Latin dance while I was in Onda Latina, the Latin dance troupe at the University of Pennsylvania.

**What is your favorite part of being involved in organized dentistry?**

I love the camaraderie that comes with being involved in organized dentistry. I feel that all dentists have an unspoken bond, given the niche and extraordinarily unique work we do. I also enjoy seeing dentists at all stages in their lives and careers, giving me a window into my future.

**What is the strangest thing you (personally & in real life) have seen as a dentist?**

As a dentist, it is not uncommon for people to approach me at small gatherings and ask me about their teeth. At one such small gathering, a friend asked, "How can I make my loose tooth tighter?" And they proceeded to pull out tooth #9 in its entirety, and then put it back in

**Weirdest COVID-related thing you've seen or experienced?**

At the onset of COVID, I had a very strange experience. During my senior year of dental school, classes were paused for "two weeks," so I went home. My family owns a French Bakery, Elegance Café, and they were in need of masks due to the huge shortage. So I taught myself to sew, locked myself in my room, and sewed masks day-and-night for two weeks, providing all of the employees with masks to wear while at work. Needless to say, I do not think I can ever sew again.

**What do you want to say to the soon-to-be new dentists?**

Do a GPR! The best thing I have done so far for my career is a GPR. I learned so many invaluable clinical skills and gained perspective into each specialty by being able to work with specialists one-on-one. It helped me develop as a dentist, and I made so many amazing memories and life-long friends.

**Volunteer to be Featured in —  
Member  
Spotlight**

If you're interested in becoming a "Featured Member" and sharing your ideas/experiences in one of our upcoming Newsletters, please contact Rachel Lewin at [DrRachelLewin@gmail.com](mailto:DrRachelLewin@gmail.com) or send us a message to any of our Social Media pages and we'll be in touch!

**Seminar #2, Friday, April 8, 2022**

Level: For Entire Team

Dr. Ankur Gupta – *Turning Ordinary into Extraordinary*

**ABOUT THIS COURSE:** Every office is made up of individuals who all possess a multitude of flaws. In the most dynamic, successful, consistently happy organizations, flawed individuals still exist. How did a group of ordinary people create something extraordinary? Vision, systems, personal reflection, honesty about our own unique drawbacks, along with many more pragmatic and attainable frameworks that all dental offices can create. Dr. Gupta will not only introduce steps to optimize the practice structure, but will also challenge each participant to reflect upon their own personal daily habits and routines, and how small changes can lead to a much improved practice life and personal life.

**COURSE OBJECTIVES:**

- Gain strategies and tools for inspiring a culture of self-directed leaders in the practice
- Explore a culture of autonomy in which team members feel ownership with practice improvement & implementation
- Identify internally designed accountability systems
- Completely re-think the norms of the patient experience
- Discover the #1 happiness and relationship killer that also affects your ability to perform more comprehensive dentistry
- Examine the culture, habits and health of those living in Blue Zones and learn why they live disproportionately longer, more robust lives
- Introduce dynamic and underutilized clinical changes that are valuable, needed by patients, but also easy on our back and hands
- Identify steps to prevent and treat burnout
- Create a “second-look” at the clinical repertoire at the office, and gain knowledge about the incredible potential dentists have at providing truly life-changing clinical knowledge

**DR. GUPTA** after completing a one-year GPR in Cleveland, started a practice from scratch in 2005. Armed with what he considered adequate knowledge, hand skills, and a personable demeanor, he watched as his practice floundered, finances became un-predictable, and his lower back and spirit toward life became worrisome. Rather than continue the trend, he made a guinea pig out of his office, family, and self; attempting any and all personal and professional “experiments” in self-improvement. More than a decade later, he enjoys excellent new patient numbers and case acceptance, a solution oriented dental team; and a meaningful and positive identity. He happily shares the failures and successes with dental and community groups throughout the country, always ending his presentations with practical, implementable, step-by-step ways *to be better*.

**Seminar #3, Friday, May 6, 2022**

Level: For Entire Team

Brandi Hooker Evans, RDH-ER, MHE – *Dentists, Hygienists, and Cows*

**ABOUT THIS COURSE:** Stop herding cattle and discover how to improve patient oral and overall health while simultaneously cultivating a patient-centered, evidence based, profitable periodontal therapy program in your practice! Watch production naturally increase and case acceptance go through the roof when implementing this customized patient care model. In this course, geared to all members of the team, Brandi Hooker Evans, RDH-ER, MHE leads an innovative and exciting discussion on periodontal disease and effective infection management.

**COURSE OBJECTIVES:**

- Boost problem solving skills that turn an average hygiene routine into a thriving, patient-centered program
- Enhance your patient oral health assessment, financial conversations, and case presentation techniques
- Explore effective utilization of patient radiographs in case presentation
- Discover how to incorporate financial discussions in the operatory with ease and compassion

**BRANDI HOOKER EVANS** is an experienced team trainer, motivational speaker, and an engaging continuing education provider. Brandi has been a clinical dental hygienist since 2007. She uses her master’s degree in health education as well as specialized adult learning tactics to help dentists and their teams achieve their highest potential as professionals. Brandi’s training approach is encouraging and efficient, additionally her enthusiasm is contagious! Dentists and their teams swiftly adopt the skillsets and mindsets needed to achieve healthy patients and practices, all while being healthy providers!

# Congratulations!

MBDS has received a PLATINUM recognition level of the PDA Presidential Citation award. This award recognizes district and local dental societies who accomplish certain tasks related to PDA’s Strategic Plan. Platinum is the highest recognition level.



PDA will share this information with members in an upcoming issue of the *Journal* as well as on social media in the upcoming weeks. It will also be announced in an upcoming Bridging the Gap leadership webinar.

We are thrilled to recognize the hard work of MBDS leaders and members, particularly during this challenging year. Thank you for your time and dedication to provide members with excellent benefits and resources.



**Seminar #4, Friday, September 23, 2022**

Level: For Entire Team

Dr. Timothy S. Bizga –

*AM: Unleashing the power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits*

*PM: Endo/Resto: Simplifying a Procedural Juggernaut to Achieve Single Visit Profitability*



**ABOUT THE AM COURSE:**

With a recent revelation that 89% of a patient’s overall dental experience is spent at hygiene visits, current beliefs hold that tiny tweaks surrounding this key patient experience can have huge benefits that will maximize your practice profits. This course is designed to provide informational “gold” on dental topics essential to seeing long term success and financial growth. From understanding patient decision making, to the tools and

select tips for longer lasting dentistry, this course is designed to give a practical, “soup-to-nuts” approach to the latest research and materials, with special emphasis on the hygiene appointment.

**COURSE OBJECTIVES:**

- Learn current trends in today’s general practice
- Talk common sense, “real-world” approach to treatment planning and the benefits of “Co-Diagnosis”
- Reinforce the value of great doctor-hygienist communication and team dynamics
- Understand patient psychology and the WHY of patient decision making
- Review the importance technology, instruments and ergonomics

**ABOUT THE PM COURSE:**

This course is designed to walk dentists and assistants through an entire endodontic appointment from phone call to final result. The course focuses on the ultimate goal of the single visit Endo/Resto appointment: preservation and extension of the tooth life cycle. Dentists and assistants will not only come away with understanding how to efficiently fill the root, but how to immediately preserve long term success of the tooth via current restorative trends and techniques. The goal of this course is simple: reinforce the value of combining Endo/Resto into a single visit appointment thereby preserving teeth, providing exceptional service to the patient, and improving practice profitability

**COURSE OBJECTIVES:**

- Diagnose and Treatment plan Endo/Resto procedures
- Discuss minimally invasive techniques for endodontic therapy including access and dentin preservation
- Discuss tips and tricks for reliable, profound anesthesia
- Understand the concepts surrounding when and where to use posts
- Learn the value of single visit Endo/Resto procedures for both patient and profits
- Explain why single visit Endo/Resto is preferred and when it is not an option

**TIMOTHY M. BIZGA, DDS, FAGD** is a general dentist practicing in Cleveland, Ohio. His background in dentistry is lengthy and diverse. Once a former chairside assistant, he also worked as a dental lab-technician, making his perspective unique among others in the field of dentistry. He received his DDS from the University of Michigan School of Dentistry, where he is also an Adjunct Clinical Assistant Professor. He is currently a member of the American Dental Association and a Fellow in the Academy of General Dentistry. Dr. Bizga is a Certified John Maxwell Speaker/Trainer/Coach, a certified DISC profile trainer, clinical consultant for The Dental Advisor, Director of Education at Smile Source and member of Catapult Speakers Bureau. Dr. Bizga gives back to the community via dental missions around the world.

**Seminar #5, Friday, November 18, 2022**

Level: For Entire Team

Dr. Paul Goodman – *Confusion is the Killer of Case Acceptance*

**NOTE: This course will be held at Normandy Farms Conference Center Silos Ballroom**



**ABOUT THIS COURSE:** Improving your daily dentisting life requires a commitment to enhancing clinical techniques, patient communication skills, practice management systems and taking care of yourself as the dentist. In this course, Dr. Paul Goodman will discuss systems to help get your day started with your team successfully, review overcoming daily challenges within your dental practice, and help you create a streamlined approach to case presentation.

**PAUL “DR. NACHO” GOODMAN’S** dream was not to be a dentist. It was to play in the NBA for the Philadelphia 76ers. That dream did not work out because he was too slow and lacked the traditional body type of an NBA star. His second dream was to star with George Clooney in the hit TV show from the 90s... ER. Unfortunately, only his grandmother, Baba, thought he was handsome enough for that role and there was the small issue of Paul having no training as an actor. Following in his father’s footsteps, Dr. Paul Goodman

went to dental school at Penn and graduated in 2002. He went on to complete a multiyear general practice residency where he placed and restored 150+ implants during the program. A multipractice owner with his brother in New Jersey, Dr. Paul Goodman is also a transitions broker and buyer coach. As a speaker and influencer in the dental community, Dr. Paul Goodman has been invited to present at a multitude of diverse events across the county, including the Dental Success Summit with Dr. Mark Costes, Voices of Dentistry in Arizona and the Greater New York Dental meeting. In February of 2017, Dr. Paul Goodman founded his company, Dental Nachos, and *Dr. Nacho* was born. Dental Nachos is a Facebook group that has grown to over 35,000 members and features a forum for dentists to connect with each other based off of one rule only- spreading kindness (and occasionally posting pictures of Nachos). After creating Dental Nachos, Dr. Paul Goodman was able to start his second company, Dentist Job Connect, in 2021. Dentist Job Connect is a program committed to assisting dentisting humans in their next career step, whether it be purchasing a practice, hiring an associate, or getting their first job out of dental school!



ELMWOOD PARK  
**ZOO**

## Lunch at the Zoo

The Montgomery Bucks Dental Society is excited to invite you and your family to our Fourth Annual

### Lunch at the Zoo Event

Sunday, May 22nd • 11:00 am – 2:00 PM • Elmwood Park Zoo  
1661 Harding Blvd • Norristown, PA 19401  
<https://www.elmwoodparkzoo.org>

This event is especially created for dentists and their families  
Special Admission Ticket: \$15.00 (Includes Admission, Lunch, Drinks & Live Animal Show)  
Children under 3 years old are free

Pre-registration required by April 15th.

Register at [mbds.org](http://mbds.org) click on “For Dentists” then “Special Events”  
(Evite to Follow)



**the Thriving Dentist**  
with Gary Takacs

*Presents to you*

**FREE & EXCLUSIVE**  
Webinar for Members of  
Montgomery Bucks Dental Society

**HOW TO CONTROL YOUR  
OVERHEAD AT 60% OR LESS**

- Learn proven strategies to control your overhead at 60% or Less
- Real-life experience from Gary's own practice, LifeSmiles
- Live Q&A session with Gary Takacs



**REGISTER NOW!**  
[www.thrivingdentist.com/webinar/mbds/](http://www.thrivingdentist.com/webinar/mbds/)

Featuring  
**GARY TAKACS**

**Tuesday, 15th February  
2022**  
at 5.00 pm PT/ 8.00 pm ET

**You will earn 1 hour worth CE credits**

# MBDS CHARCUTERIE EVENT

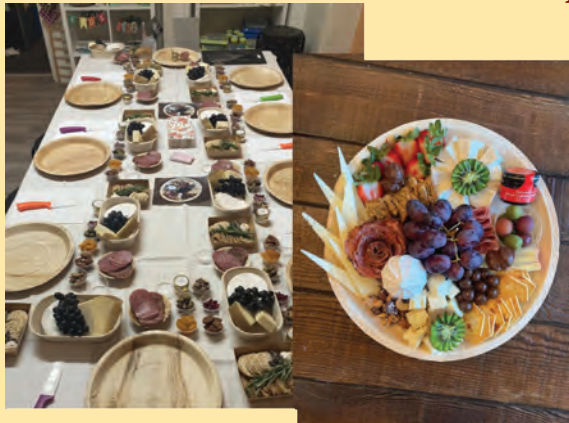
Saturday, February 26, 2022 • 6:30 - 9:00 PM

ART in the BARN • 91 Rogers Road • Furlong, PA

Have you ever wanted to make the perfect Charcuterie Board?

Join us as Emily teaches us about the differences in cheeses and meats!

All supplies included!



*The only thing you need to bring is a glass of your favorite beverage . . . and enthusiasm!*

This is a limited capacity event: socially distanced.

Register by February 20th at MBDS.org “For Dentists” tab then on the “Social Event” Page.  
**\$60/Person**

Please direct questions to Anne O’Day at odayortho@yahoo.com or 215-794-5002

## Quality Handpiece Repairs by The Dentists Choice



**See why 300 Dental Professionals in the Delaware Valley use The Dentists Choice for Handpiece Repairs**

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Second District Executive Secretary

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Pennsylvania Dental Association	717-234-5941
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**Contact:** Dr. Tom Howley  
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Green Lane, PA 18054-0633  
Office: 215-234-4203  
Fax: 215-234-9936  
Email: mbdsdr@comcast.net

# Continuing Education Registration Form

All courses are held at **Blue Bell Country Club Clubhouse** in Blue Bell, PA. Includes all breaks, lunch and instructor handouts. Registration is 8:00 AM to 9:00 AM. Courses begin at 9:00 AM and conclude by 3:30 PM.

\*\*Enter off Route 202 opposite the Montgomery Community College entrance. Tell them you are attending the dental meeting at the clubhouse. Clubhouse is straight back and on the left.

**Six hours of CE credit will be given for each course.**  
**All courses are acceptable for AGD credit.**

- #2, Friday, April 8, 2022-**  
Turning Ordinary into Extraordinary
- #3, Friday, May 6, 2022 -**  
Dentists, Hygienists and Cows
- #4, Friday, September 23, 2022**  
AM: Unleashing the Power of 89% \* PM: Endo/Resto
- #5, Friday, November 18, 2022 -**  
Confusion is the Killer of Case Acceptance  
*Note: This course will be held at Normandy Farms Conference Center Silos Ballroom*

# of Attending Doctors	# of Attending Team	Total Attending	Total Dollar Amount

**Total Cost**

## FEES

**ADA Members** (\*Register for 5 courses before December 29, 2021 for package discount)

Special price for 5 course package - \$695 (A \$280 SAVINGS!)

Individual courses - \$195

**MBDS Members:**

Individual courses - \$195

**Members' Staff** - \$98

New Dentists (during first five years of leaving dental school or residency) - \$500 for all five courses

**Non-ADA Members Dentists:** Individual courses - \$450

**Non-Member Staff** - \$195

**Note:** No refunds will be made for any reason. Late fee of \$50 will be assessed for registration within 7 days of any course.

Doctors are not permitted to transfer admission to the seminars to any other doctor or team.



Doctor's Name: \_\_\_\_\_

Team Names & Position: \_\_\_\_\_

Address: \_\_\_\_\_

Phone #: \_\_\_\_\_ E-mail : \_\_\_\_\_

Doctor's ADA # \_\_\_\_\_

**Return this form with check to:**  
**Montgomery-Bucks Dental Society**  
P.O. Box 633  
Green Lane, PA 18054  
215-234-4203  
mbdsdr@comcast.net



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement 11/1/2017 to 10/31/2020. PACE renewal application submitted.



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Montgomery Bucks Dental Society Meeting Minutes are posted and available on our website: [www.mbds.org](http://www.mbds.org) from the home page using the "For Dentists" tab on the left and then the "Meeting Minutes" tab and clicking on the button there.

**Handouts & Wi-Fi for CE Courses**

Any relevant handouts for the MBDS continuing education series lectures will be posted on the MBDS Continuing Education webpage shortly before each session.

If attending a course, please check the webpage: <http://www.mbds.org/Education.html> and print out the handout pages.

There is also Wi-Fi available on-site so you could also bring a device and view them during the presentation if you desire.



If you have an idea tumbling around in your head that you feel might be interesting to other dental professionals, ***I want to hear from you!*** The MBDS Bulletin is always looking for member-submitted content covering topics of interest to our dental community. Bulletin articles are typically 500-1,000 words in length, and all submissions are reviewed, edited, and approved prior to publication.

Yours Truly,

*Rachel Lewin, D.D.S.*

MBDS Editor [DrRachelLewin@gmail.com](mailto:DrRachelLewin@gmail.com)



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## REGISTRATION FORM

### *Distinguished Speaker Series*

**Monday, March 7, 2022 • Dr. Fred Barnett,**  
*Endodontics*

If you want to mail a check, please return this form with your check to:  
MBDS PO Box 633 Green Lane, PA 18054-0633

Doctor Attending Menu Selection:  Fish     Chicken     Vegetarian

Name: \_\_\_\_\_

Email: \_\_\_\_\_ Telephone: \_\_\_\_\_

Other Attendees:  Fish     Chicken     Vegetarian

Name: \_\_\_\_\_

Name: \_\_\_\_\_

"Comp" meals may be used for this event but only for pre-registered meals.

Email: [mbdsdr@comcast.net](mailto:mbdsdr@comcast.net) to verify that you are eligible.

\$50.00 per person Total Attending ( ) x \$50.00 - \$ \_\_\_\_\_

\$75.00 if **received** after 2/28/2022 or on-site.